

## Income statement for the period from October 1 to December 31, 2018

	Financial Services		FERI		DOMCURA		Holding		Consolidation		Total	
<i>All figures in € '000</i>	Q4 2018	Q4 2017	Q4 2018	Q4 2017	Q4 2018	Q4 2017	Q4 2018	Q4 2017	Q4 2018	Q4 2017	Q4 2018	Q4 2017
Revenue	141,091	132,601	34,303	36,860	17,393	14,219	-	-	-1,609	-1,277	191,177	182,403
Other revenue	11,114	3,986	1,409	1,232	513	1,351	2,370	2,534	-3,154	-4,049	12,253	5,055
<b>Total revenue</b>	<b>152,205</b>	<b>136,587</b>	<b>35,711</b>	<b>38,091</b>	<b>17,906</b>	<b>15,570</b>	<b>2,370</b>	<b>2,534</b>	<b>-4,763</b>	<b>-5,326</b>	<b>203,429</b>	<b>187,458</b>
Commission expenses	-66,638	-61,557	-20,621	-21,136	-11,470	-9,554	-	-	1,421	1,285	-97,308	-90,961
Interest expenses	-142	-160	-	-	-	-	-	-	-	-	-142	-160
Loan loss provisions	1,721	489	-398	-34	4	50	-	-	-	-	1,327	505
Personnel expenses	-20,373	-19,674	-7,971	-8,885	-4,048	-4,369	-1,430	-1,442	-	-	-33,822	-34,369
Depreciation/amortisation and impairment	-3,113	-2,837	-349	-298	-369	-405	-400	-399	-	-	-4,231	-3,939
Other operating expenses	-35,423	-30,858	-2,607	-2,811	-4,015	-3,046	-7,609	-3,651	3,235	4,070	-46,419	-36,295
Earnings from shares accounted for using the equity method	667	719	-	-	-	-	-	-	-	-	667	719
<b>Earnings before interest and tax (EBIT)</b>	<b>28,904</b>	<b>22,710</b>	<b>3,765</b>	<b>4,929</b>	<b>-1,992</b>	<b>-1,753</b>	<b>-7,069</b>	<b>-2,957</b>	<b>-107</b>	<b>29</b>	<b>23,502</b>	<b>22,958</b>
Other interest and similar income	2,683	22	6	27	1	4	-58	-2	-	-	2,632	51
Other interest and similar expenses	-502	-175	-263	-211	-2	-2	-2,058	-165	201	1	-2,624	-553
Valuation result not relating to operating activities	-9	-	-21	-	-3	-	-15	-	-	-	-49	-
<b>Financial result</b>	<b>2,172</b>	<b>-154</b>	<b>-278</b>	<b>-184</b>	<b>-4</b>	<b>2</b>	<b>-2,131</b>	<b>-167</b>	<b>201</b>	<b>1</b>	<b>-41</b>	<b>-502</b>
<b>Earnings before tax (EBT)</b>	<b>31,077</b>	<b>22,556</b>	<b>3,487</b>	<b>4,745</b>	<b>-1,996</b>	<b>-1,751</b>	<b>-9,200</b>	<b>-3,124</b>	<b>94</b>	<b>30</b>	<b>23,461</b>	<b>22,456</b>
Income taxes	-	-	-	-	-	-	-	-	-	-	-6,394	-5,761
<b>Net profit (total)</b>											<b>17,067</b>	<b>16,694</b>