

## CONSOLIDATED INCOME STATEMENT

## Consolidated income statement for the period from January 1 to December 31, 2022

All figures in €'000	Notes	2022	2021
Revenue	(9)	913,790	907,297
Other revenue	(10)	35,354	27,219
Total revenue		949,144	934,516
Inventory changes	(11)	17,818	16,881
Commission expenses <sup>1</sup>	(12)	-438,405	-451,695
Project development expenses <sup>1</sup>	(13)	-57,339	-30,766
Interest expenses	(14)	-440	-323
Valuation result/loan loss provisions	(15)	-12,933	1,570
Personnel expenses	(16)	-187,899	-180,479
Depreciation and impairments	(17)	-35,008	-30,390
Other expenses	(18)	-162,249	-166,807
Earnings from investments accounted for using the equity method	(19)	2,924	4,306
Earnings before interest and taxes (EBIT)		75,613	96,812
Other interest and similar income		2,783	700
Other interest and similar expenses		-5,427	-4,855
Valuation result not relating to operating activities		119	596
Finance cost	(20)	-2,526	-3,559
Earnings before taxes (EBT)		73,088	93,253
Income taxes	(21)	-24,442	-30,427
Net profit		48,645	62,826
of which attributable to			
owners of the parent company		51,486	62,632
minority interests		-2,841	195
Earnings per share in € <sup>2, 3</sup>	(22)		
basic		0,47	0,57
diluted		0,47	0,57

<sup>1</sup> Previous year's figures adjusted. Since January 1, 2022, real estate development expenses have been disclosed in a separate item (previously this figure was reported under commission expenses).

<sup>2</sup> Basis of calculation basic: average number of ordinary shares outstanding as of December 31, 2022: 109,207,378

<sup>3</sup> Basis of calculation diluted: average number of ordinary shares outstanding as of December 31, 2022: 109,334,686